

# “Change Before You Have To”

Jack Welch



**MECHANICAL ENGINEERING AND DRAFTING**

**ELECTRIC ENGINEERING**

**PROJECT MANAGEMENT**

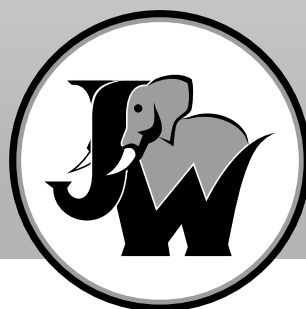
**ASSEMBLING AND TESTING**

**MANUFACTURING MANAGEMENT**

**PLANNING AND KPI MONITORING**

**SUPPLY CHAIN MANAGEMENT**

**PROCUREMENT AND ZERO COST CONSULTANCY**



Just Work



## MECHANICAL ENGINEERING AND DRAFTING

3D Modelling, FEM Calculation, experience in welding, machining and assembling. Reduce Prototyping cost and Time to Market with an efficient engineering management



## ELECTRIC ENGINEERING

Automation and Electric Engineering for Safe and Hazardous Areas in compliance with either the European Standards (ATEX/CE), the American Standards (UL/CSA) or the international IECEx standards



## PROJECT MANAGEMENT

From the feasibility study to the commissioning, we bring your ideas to market with efficiency and experience. We have Project Managers with International experience to coordinate and motivate the team and meet the target on time and on budget



## ASSEMBLING AND TESTING

Through a valid and experienced range of partners we can handle mechanical, hydraulic, pneumatic and electrical assembling and testing of complete system or part of the system, including commissioning and Declaration of Conformity.



## MANUFACTURING MANAGEMENT

We work involving people and departments at all levels to build the base for a continuous improvement process. We introduce or strengthen with dedication the Lean Management and Visual Instruction concepts



## PLANNING AND KPI MONITORING

We design and realize dedicated report and KPI management systems either stand alone or integrated into the ERP system, to share results and gaps in real time.



## SUPPLY CHAIN MANAGEMENT

Company performances are strictly connected to their vendors and distributors reliability.

This is why we work to create and improve synergies all over the entire network, considering both the internal department communication management and external vendor management. Master Agreements, efficient communication and performance monitoring rises attention level along with improves the inventory and distribution management and reduces time on delivery

# NON STOP EXPERIENCE AND COMMITMENT

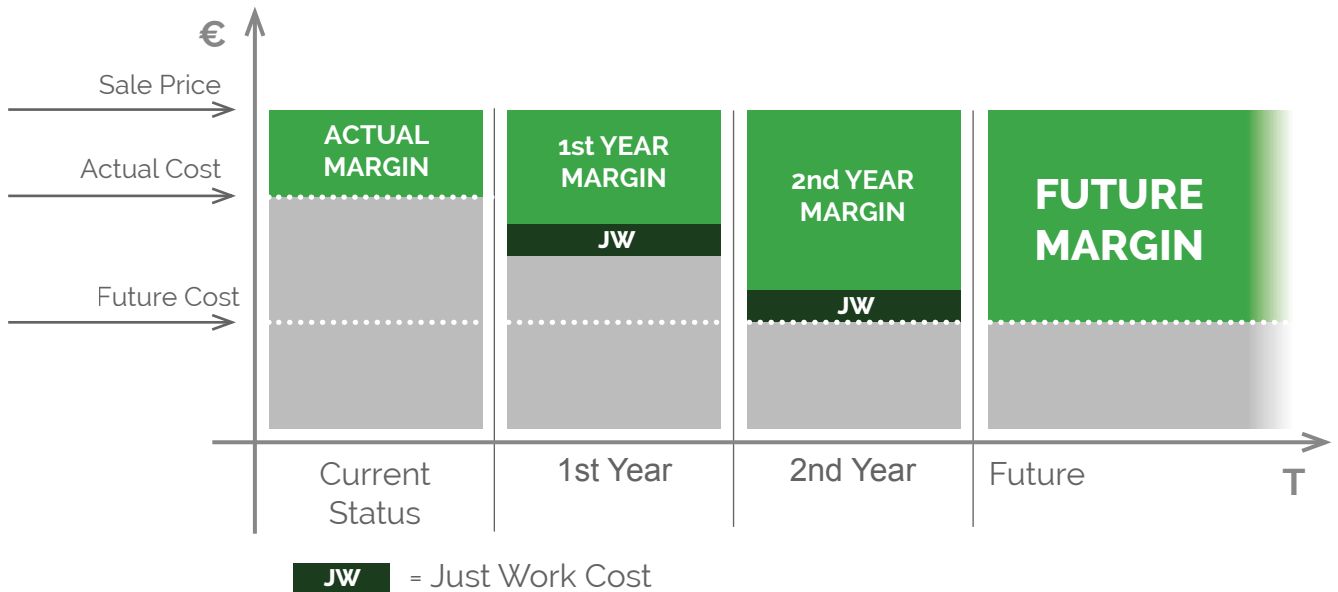




## PROCUREMENT AND ZERO COST CONSULTANCY :

Many times procurement employees are so busy in the day to day activities (PO entering, expediting, phone calls, ...) they don't dedicate enough time to more value added activities like cost control, alternative vendor research or negotiation.

**Zero cost projects.** we analyze your data and try to spot valuable projects to develop. No cost is charged to the company until a real benefit is obtained. With this formula, Just Work enters in the project as a partner, investing direct time and resources in the future margin research.



**1**

### CURRENT STATUS ANALYSIS AND PROJECT EVALUATION

Inventory Data  
Extraction

Data Elaboration  
Consumption/Stock/Rotation

Proposal Elaboration and  
Project Presentation

**2**

### ANALYSIS OF THE PROCESS AND NEGOTIATION

Engineering  
Review

Study of  
the Ideal  
manufacturing  
process

Data Collection  
(vendor bid, discussion,  
manufacturing effective time  
and resources review ...)

Definition of the  
Negotiation Parameters  
(Payment Terms, Stock Qty, pick  
up agreement, lot size, duration  
of the contract, ...)

Negotiation

**3**

### FIRST DELIVERY AND QUALITY INSPECTION

**4**

### STANDARD DELIVERING AND MONITORING



On Budget  
On Target  
On Time



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